

## Stephen J. Tonkovich

### Partner



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#### Practice Areas

Finance and Restructuring  
Private Equity  
Business & Technology

#### Education

Boston College School of Law  
JD (1997)

Boston College  
BA (1994) *magna cum laude*

#### Admissions

Massachusetts

Steve Tonkovich has over two decades of experience serving lenders and borrowers in complex, high-stakes financing transactions. He brings a practical business sense to help clients in a wide range of industries structure, negotiate, document, and close first lien, second lien, and split collateral financings, as well as unsecured mezzanine financings. Steve's deep understanding of the market enables him to design creative solutions to his clients' most difficult problems.

In addition, Steve represents public and private companies in asset-based and cash-flow debt financings, and assists on corporate transactions including mergers, acquisitions, and leveraged buyouts.

Steve's clients include Massachusetts Life Insurance Company, HarbourVest Partners, Callodine Commercial Finance, Wells Fargo Bank, PNC Bank, The Carlyle Group, New Heritage Partners, the Virginia Retirement System, Summit Partners, and Silversmith Capital Partners.

#### Representative Engagements

- Lender in \$240 million working capital/acquisition facility for national clothing retailer.
- Lender in \$115 million working capital/acquisition facility for national toy retailer.
- Lender in \$75 million debtor-in-possession facility for furniture retailer.
- Lender in \$35 million working capital/acquisition facility for international manufacturing company.
- Lender in \$30 million second lien term loan facility for national clothing retailer.
- Issuer in \$17 million public stock offering.
- Underwriters in \$54 million public stock offering in the U.S. and Canada.
- Underwriters in \$40 million biotech public stock offering.
- Underwriters in \$41 million technology public stock offering.
- Private equity fund in \$57 million acquisition of parcel delivery company.
- Private equity fund in \$185 million acquisition of store fixture companies.
- Private equity fund in \$102 million sale of healthcare company.

- Family-owned seed manufacturing business in \$42 million sale to private equity fund.

## Publications and Presentations

- “How to Raise a Search Fund,” author, *Boston College Financial*
- “Fund a Search Fund: Raising Capital for Entrepreneurs Looking to Buy a Business,” panelist, Boston College’s MBA Entrepreneurship Club

## Professional and Community Involvement

- Member, Boston Bar Association
- Member, Massachusetts Bar Association
- Member, Association for Corporate Growth

## Recognition

- *Massachusetts Super Lawyers* Rising Star (2005-2008)
- *Massachusetts Super Lawyers*