

# William P. Gelnaw, Jr.

Co-Managing Partner

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Bill Gelnaw has served as one of the firm's co-managing partners since 1996.

Mr. Gelnaw is listed in *Best Lawyers in America* for business organizations, mergers and acquisitions and corporate law. He has also been named in *The Legal 500* for mergers and acquisitions. Mr. Gelnaw was named a 2016 Massachusetts Super Lawyer.



# **EDUCATION**

**Boston College Law School** JD, 1984, magna cum laude

**Boston College** BS, 1981, summa cum laude

# PRACTICE FOCUS

## **Mergers & Acquisitions**

Mergers and acquisitions on behalf of public and private companies and private equity funds in a wide range of industries including financial services, healthcare, media, communications, timeshare, professional services, and consumer products.

#### **Private Equity**

Representation of funds in acquisitions and investments, and the ongoing representation and sale of portfolio companies.

# REPRESENTATIVE ENGAGEMENTS

- \$120 million initial public offering for financial services company.
- \$152 million sale of business media company.
- \$130 million sale of healthcare service company.
- \$300 million acquisition of mutual fund complex.
- \$1.7 billion sale of annuity company.
- \$1.1 billion sale of mutual fund complex.
- Representation of special board committees in three going private transactions.
- \$280 million sale of financial services company.
- \$75 million sale of company in water filtration business.
- \$60 million joint venture in consumer products industry.
- Sale of professional services/consulting company.

## **ADMISSIONS**

Massachusetts

## **PRACTICE AREAS**

**Private Equity** 

Mergers & Acquisitions

Capital Markets

**Public Companies** 

Corporate Governance

# PUBLICATIONS AND PRESENTATIONS

- "Pre and Post Sale Planning for You, Your Company and Your Family," panelist, Bank of America Merrill Lynch's Conference for Business Owners: M&A Solutions for Privately Held Companies, Boston, October 2012.
- "Going Private Deals Involving a Controlling Stockholder," co-author, Securities Law360, August 2010.

# PROFESSIONAL AND COMMUNITY INVOLVEMENT

Mr. Gelnaw is active in a number of business, civic and charitable organizations. He is a member of the Board of Directors of Associated Industries of Massachusetts, Jobs for Massachusetts, Inc. and the Massachusetts High Technology Council. He is also a member of the Commercial Club of Boston, the Business Advisory Council of Boston College Law School and the Corporate Leadership Council of the Boys & Girls Club of Boston. Mr. Gelnaw is a member of the firm's Executive Committee. He is also a member of the Massachusetts and Boston Bar Associations.