

# John A. Meltaus

Partner

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John Meltaus is partner in Choate's Business & Technology Group. He is listed in *Best Lawyers in America*.

## EDUCATION

Boston College Law School  
JD, 1987

Boston University  
BA, 1983, *magna cum laude*

## PRACTICE FOCUS

### Business & Technology

Corporate, executive and board advice on key legal, financing and business matters, company representation, international expansion, corporate governance, intellectual property and major commercial transactions for businesses ranging from start-ups, to pre-IPO companies, to global public companies.

### Corporate & Securities

Public and private financings, underwritten offerings, venture capital and private equity transactions, corporate investments, debt financings and SEC and market compliance.

### Mergers & Acquisitions

Public and private mergers, buyouts, strategic acquisitions, cross-border expansions and trade sales, exit transactions, tender offers, leveraged buyouts and spin-offs across a range of industries.

## REPRESENTATIVE ENGAGEMENTS

- Venture capital financings and private equity transactions for companies in U.S., Canada and European Union.
  - Acquisitions of public and private operating companies in U.S., Europe and Asia.
  - Sell-side M&A transactions, including public-to-public mergers and private sales of venture-backed companies, with proceeds ranging to \$4 billion.
  - U.S. expansion through new operations and through acquisitions, for companies headquartered in the European Union and Asia.
  - Company-side IPOs and secondary offerings for technology and manufacturing companies.
  - Underwriter-side IPOs and secondary offerings for major investment banks.
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**ADMISSIONS**

Massachusetts

**PRACTICE AREAS**

Business & Technology

Mergers & Acquisitions

Capital Markets

- SEC compliance for Nasdaq National Market companies.
- Key license, distribution and OEM deals for technology vendors.
- Management compensation, equity and liquidity plans.

**PUBLICATIONS AND PRESENTATIONS**

- “Crossing the Border: Key Legal Considerations in Acquiring a US-based Company,” *co-author, Enterprise Ireland*, February 2010.
- “Boardroom Dynamics in 2010: Changing Roles for Management, Independent and Investor Directors,” *moderator*, Association of Corporate Counsel Conference – Northeast Chapter, Boston, January 2010.
- “Six deadly M&A sins,” *quoted, Chief Executive magazine*, October 2009.