

# Stephen O. Meredith

## Senior Counsel

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“a ‘go to’ practitioner for private equity matters...an exceptional attorney who has great deal instincts and business acumen. He is particularly experienced in handling matters involving media, telecommunications and technology.”

*Chambers USA*



Steve Meredith is Senior Counsel in Choate’s Private Equity Group. His practice includes leading teams of lawyers representing companies, management teams and investors in virtually every kind of corporate transaction, both domestically and internationally. His experience includes private equity, M&A, venture capital, corporate governance, joint ventures, restructurings, and developing pre-litigation strategy.

Steve has a particular expertise in middle-market deals and his clients have included pioneers in the technology, media and telecommunications industries. On the fund sponsor side, he has advised some of the country’s preeminent VC and private equity firms, including Great Hill Partners, Columbia Capital, M/C Partners, Spectrum Equity, ABRY Partners, and Greenspring Associates.

### EDUCATION

University of Iowa  
JD, 1978

Brown University  
AB, 1974

## PRACTICE FOCUS

### Private Equity

Representation of private equity funds in a broad range of transactions, including platform and add-on acquisitions, carve-outs and other divestitures, leveraged buyouts, majority and minority recapitalizations, and growth equity investments.

### Mergers & Acquisitions

Corporate transactions for public and private companies, including all types of mergers, acquisitions, leveraged buyouts and going private transactions for companies in a broad spectrum of industries.

## REPRESENTATIVE ENGAGEMENTS

### North America

- Counsel to majority owners Columbia Capital and Greenspring Associates in the sale of data center operator Cologix to Stonepeak Infrastructure Partners.
- Represented Great Hill Partners in its leverage buyout of EvolveIP Holdings.

**ADMISSIONS**

Massachusetts

Rhode Island

**PRACTICE AREAS**

Private Equity

Venture Capital

Mergers &amp; Acquisitions

Business &amp; Technology

Emerging Companies  
International

- Structured and executed the spin-off and equity financing of Locus Robotics Corp. from Quiet Logistics, Inc., a techcentric fulfillment provider serving the fashion and retail industries.
- Represented Great Hill Partners and its data center portfolio company, Latisys, in the \$675 million sale of Latisys to Zayo Group Holdings, Inc. (NYSE: ZAYO).
- Acted for JAB Wireless, Inc., the largest provider of fixed wireless broadband services in the U.S., in a series of recapitalization, redemption and financing transactions in which the interest of the company's private equity investor was purchased by new investors. Negotiated the sale of The W.E. Bassett Company, the nation's largest distributor of personal grooming devices, to Pacific World Corporation.
- Represented ABRY Partners in its \$1.2 billion acquisition of RCN Corporation (NASDAQ: RCNI)
- Acted for Cavalier Telephone Corporation and its stockholders in its \$460 million merger with Paetec Holding Corp. (NASDAQ GS: PAET)
- Negotiated \$124.5 million sale of Canadian data center operator Fusepoint, Inc. to Savvis, Inc. (NASDAQ: SWS)
- Acted for Global Tower Partners and its equity sponsor in its formation, funding, acquisitions and sale to The Blackstone Group.
- Represented M/C Partners and Columbia Capital in their joint venture with Warner Bros. Studios to form film production company Legendary Pictures.
- Acted for Battery Ventures, Bain Capital Ventures, Columbia Capital and JP Morgan Partners in their investment in The Tennis Channel.
- Represented two private equity funds in connection with the formation of, and \$160 million investment in, a U.S.-Canadian communications satellite joint venture with three strategic partners and the contribution of satellite licenses held by them, followed by the subsequent sale of the joint venture's assets to two public companies.
- Negotiated a strategic partnering arrangement and equity investment with an online ticket distribution company on behalf of a consortium of 40 ticket brokers.
- Represented Great Hill Partners in the acquisition of international money transfer company Vigo and its subsequent sale to First Data Corp.
- Acted for the private equity investor group in the \$250 million first round financing of XM Satellite Radio.
- Represented the holder of broadband satellite spectrum in its sale to Harbinger Capital Partners.

### *Europe, Asia & Latin America*

- Acted for a consortium of US and international private equity investors in a tender offer to acquire a controlling interest in euNetworks Group Limited (SGX: H23.SI), a publicly held Singapore company engaged in the ownership and operation of fiber optic networks throughout Europe.
- Acted for GTS Central Europe and its consortium of private equity investors in its €546 million acquisition by Deutsche Telekom AG (DTE:GR).
- Represented Spectrum Equity Investors in the \$272.5 million sale of its portfolio company, Choice Cable TV of Puerto Rico, to a subsidiary of Liberty Global plc (NASDAQ: LBTYA, LBTYB and LBTYK).
- Represented a U.S. private equity fund in making a controlling investment in a Brazilian fiber and data center company.
- Advised M/C Partners in structuring the merger of its wireless license company in Malta with Melita Cable, a Maltese cable television provider.

## INDUSTRY ACCOLADES

Steve Meredith sits on the 11 person Private Equity Editorial Advisory Board for *Law360*, the preeminent online publication for the legal industry. He is annually ranked by Chambers for his work in private equity and has been listed repeatedly in *The Best Lawyers in America* and as a *Massachusetts Super Lawyer*.

## PUBLICATIONS AND PRESENTATIONS

Steve has authored a number of articles on private equity and corporate finance and has been quoted in various business publications, including the *Wall Street Journal*, *The Deal*, *The Boston Globe*, *Private Equity Analyst*, *Law 360*, *Mergers & Acquisitions*, *Venture Capital Journal*, *Bloomberg News* and the *Boston Business Journal*.

- “Governance of Corporations & LLCs in Massachusetts & Delaware: The Ins & Outs of Fiduciary Duties,” *panelist*, MCLE New England, May 2017.

## PROFESSIONAL AND COMMUNITY INVOLVEMENT

Mr. Meredith is the founder and owner of Radio Stations KSOM-FM and KSWI-FM located in his hometown and serving western Iowa.

He is a member of the Massachusetts, Rhode Island and American Bar Associations. He is also a Trustee of the Bradley Hospital Foundation, the first hospital, education and research center devoted exclusively to child and adolescent mental health.