

# Laurence P. Naughton

## Partner

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*“a well-known figure in the market ... a deeply committed attorney who drew particular praise for his understanding of the commercial challenges that his clients face”*  
**Chambers USA**



Larry Naughton is a partner in the Business & Technology Group. He is a former member of the firm’s Executive Committee and former co-chair of the Business & Technology Practice.

Mr. Naughton is listed in *Best Lawyers*, and has been listed in *The Legal 500* for middle-market mergers and acquisitions work, and in *Chambers USA* on multiple occasions as a leading lawyer in the areas of corporate law and mergers and acquisitions. *Irish America* magazine selected him for their "Top Legal 100," a list of the most influential Irish-Americans in the legal profession. Mr. Naughton also has been listed as a *Massachusetts Super Lawyer* on multiple occasions.

### EDUCATION

Boston College Law School  
*magna cum laude*, JD, 1997

Notes & Comments Editor,  
*Boston College Law Review*

College of the Holy Cross  
BA, 1993

### CLERKSHIP

Honorable Jonathan Steinberg  
US Court of Appeals,  
Veterans Claims

## PRACTICE FOCUS

### Business & Technology

Represents growth-oriented companies ranging from start-up stage to global public companies in a wide range of industries. He counsels these companies in connection with initial formation, financings, licensing and strategic partnerships, acquisitions, and corporate governance. A significant portion of his work in this area involves cross-border transactions.

### Mergers & Acquisitions

National and international mergers and acquisitions on behalf of both strategic and financial entities, including mergers, acquisitions, sales and leveraged buyouts.

### Cross-Border:

Regularly counsels UK, Irish, Canadian, and other non-US companies and investment firms in connection with activities in the US, including acquisitions, financings, licenses and strategic partnerships.

### Private Equity

Representation of private equity and venture capital funds in connection with their investment activities, including minority and growth equity investments, acquisitions, recapitalizations and dispositions.

**ADMISSIONS**

Massachusetts

**PRACTICE AREAS**

Business &amp; Technology

Mergers &amp; Acquisitions

Private Equity

Energy &amp; Clean-Tech

**REPRESENTATIVE ENGAGEMENTS**

- Representation of real-time behavioral marketing company in sale to multinational software corporation.
- Representation of numerous companies in seed, Series A and successive rounds of venture capital and growth equity financings.
- Representation of leading private equity firm in acquisition and disposition of multiple portfolio companies in consumer retail industry.
- Representation of European-based software company in acquisition of technology from Microsoft IP Ventures.
- Representation of leading venture capital firm in financing of healthcare IT company.
- Representation of venture capital-backed company in license transaction with Fortune 200 financial services company.
- Representation of portfolio company of UK-based private equity firm in acquisition of US company to launch operations in the US.
- Representation of digital media company in formation and multiple rounds of financings to fund growth of operations in China.
- Representation of founder-owned digital asset management company in sale to leading private equity firm.
- Representation of European-based venture capital-backed company in reorganization into Delaware corporation and related round of venture capital financing.
- Representation of leading US venture capital firm in financing of Canadian-based e-commerce company.
- Representation of software company in sale to Nasdaq-listed company.
- Representation of publicly-traded company in connection with strategic partnership with Fortune 500 company.

**PUBLICATIONS AND PRESENTATIONS**

- "State of the Legal Market for 2017-2018," *panel, Boston Legal Market 2017 Conference*, October 2017.
- "Let's Make a U.S. Deal," *co-author, Best Lawyers Winter Business Edition*, December 2015.
- "A New Century in Transatlantic Business Links," *panelist, Irish Network USA Annual Conference*, November 2015.

- “What Technology Companies Need to Know About Navigating the US Legal System,” *presenter, Launch In US Alliance*, December 2011.
- “Key Issues in Complex M&A,” *panelist, Association of Corporate Counsel, Northeast Chapter*, December 2011.
- “Challenges and Opportunities in Seeking Funding from US VCs,” *presenter, Swissnex Boston*, June 2011.
- “Mini Seedcamp New York,” *mentor, Seedcamp*, New York, June 2011.
- “Obtaining U.S. Venture Capital in the New Paradigm,” *author, AccountAbility Way*, October 2010.
- "Crossing the Border: Key Legal Considerations in Acquiring a U.S.-based Company", *co-author, Enterprise Ireland*, February 2010.
- “How to Hit a Homer with a VC,” *co-author, Business & Finance*, January 2010.
- “Startups Learn to Stretch their Finances,” *quoted, Mass High Tech*, December 2009.
- “Drafting Commercial Documents – Equity Financing Agreements,” *presenter, Massachusetts Continuing Legal Education*.
- “Acquiring Technology Companies – Key Legal Considerations,” *presenter, International Acquisitions Conference*, Dublin, Ireland, September 2007.

## PROFESSIONAL AND COMMUNITY INVOLVEMENT

Mr. Naughton is a member of the Boston Bar Association and a former member of the firm’s Executive Committee. Mr. Naughton is one of three co-founders of the Holy Cross Emerging Technologies Group, an alumni affinity group of the College of the Holy Cross.