

# Mark A. DeFeo

Partner

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Mark DeFeo helps private equity funds to successfully complete buy-outs, growth equity financings, exits, and other significant transactions. Mark is regarded as a trusted advisor to clients throughout the lifecycle of their investments, adept at handling the acquisition or equity investment on the front-end of a transaction and the exit on the back-end. Mark provides further value to clients by helping in the advancement of the business as it grows through add-on acquisitions, equity financings, and other significant inflection points, while also serving as outside general counsel for the portfolio companies.

Mark also counsels portfolio companies, search funds, and high-growth privately-held businesses on complex M&A and general corporate matters.

Mark has worked on transactions in a variety of sectors, including software, tech-enabled services, cybersecurity, healthcare IT, financial services, consulting, and business services.

## PRACTICE AREAS

Private Equity

Business & Technology

## REPRESENTATIVE ENGAGEMENTS

### *Private Equity*

- BV Investment Partners in numerous acquisitions and related add-ons in the business services, security, and software industries.
- Century Equity Partners in the acquisition and sale of two insurance technology solution providers.
- Mainsail Partners in several software and technology platform-focused transactions.
- Riverside Partners in various acquisitions and sales in the SaaS, business services, and healthcare technology industries.
- Summit Partners in a number of growth equity financings in healthcare and e-commerce, as well as the sale of healthcare IT company to private equity buyer.
- Sunstone Partners in a roll-up of tech-enabled cybersecurity businesses.
- Sverica Capital in the acquisition of software development consulting business.

**EDUCATION**

Boston College Law School  
JD, 2009, *magna cum laude*, Order of the Coif  
Note Editor, *Boston College Law Review*

Boston College  
BA, 2006, *summa cum laude*

**ADMISSIONS**

Massachusetts

U.S. District Court,  
Massachusetts

**Mergers & Acquisitions**

- Braintree Payment Solutions in acquisition of Venmo and \$800 million sale to eBay.
- Wireless communications infrastructure provider in acquisition of 1,000+ cell phone towers in the Dominican Republic.
- Fiber optic and interconnect solution provider in sale to private equity buyer.
- Venture-backed healthcare IT company in sale to private equity-backed company.
- Quantitative hedge fund in sale to large UK-based fund.

**PUBLICATIONS AND PRESENTATIONS**

- “Environmental Claims Get Harder to Discharge,” *co-author, Bankruptcy Law360*.
- “Unlocking the iPhone: How Antitrust Law Can Save Consumers from the Inadequacies of Copyright Law,” *author, Boston College Law Review*.

**PROFESSIONAL AND COMMUNITY INVOLVEMENT**

- Member of the Boston Bar Association