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# Aligning IP Diligence Findings with Deal Strategy (Part 2)

In this episode of Choate's Intellectual Property Insights podcast, Brian Reese, Michael Shinall, and Melissa Adams continue their discussion of intellectual property transactions, building on the themes introduced in [Part 1](#), which focused on how IP due diligence informs transaction strategy and deal structure. Here, the conversation turns to the practical challenge of moving from diligence findings into effective dealmaking. As companies evaluate investments involving valuable IP assets, understanding how early diligence translates into negotiation strategy and contract terms is critical to achieving smooth, predictable outcomes.

The discussion explores why early identification of issues such as ownership gaps, licensing restrictions, freedom-to-operate concerns, and limitations on exclusivity is essential to avoiding last-minute surprises. Together with [Part 1](#), this discussion offers practical guidance on navigating IP transactions efficiently, helping clients mitigate risk, preserve deal momentum, and move confidently from diligence to execution.

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