ANNOUNCEMENTS | 04.03.2026

Choate Represents Eir Partners Capital in Growth Investment in Long Tail

Choate represented Eir Partners Capital, a private equity firm focused on healthcare technology and tech-enabled services, in its strategic growth investment in Long Tail, a leading provider of AI-native software and services for utilization management, physician advisory, and denials and appeals workflows across hospitals, medical centers, and health systems. The investment will support Long Tail's continued product innovation, expansion of its proprietary data network, and scaling of its go-to-market capabilities to meet growing demand across health systems, and accelerate the company's leadership in AI-native health system utilization management and physician advisory.

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