

ANNOUNCEMENTS | 03.03.2026

Choate Represents Lumen in Acquisition by Vistria

Choate represented Lumen Holdings, a technology-enabled managing general agent (MGA), in its acquisition by The Vistria Group, a middle market private investment firm. Lumen underwrites various lines of insurance across more than 30 states. The transaction establishes Lumen as a new platform investment within Vistria's Financial Services strategy and reflects several years of work around the evolution of the specialty MGA market, as carriers increasingly rely on specialized, technology-enabled underwriting partners.

Brian P. Lenihan

Partner

Rees M. Hawkins

Partner

Kevin M. Sarro

Principal

David M. Olio

Senior Associate

Theodore Brothers

Associate

Doug Maccaferri

Associate