



Adam M. Zaiger

PARTNER

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Adam Zaiger helps sophisticated developers, investors, lenders, family offices and private institutions successfully navigate their most important real estate matters in Massachusetts and on a worldwide basis. With over 30 years of experience handling acquisitions, dispositions, development, leasing and financing transactions, Adam represents clients across virtually all asset classes. His work involves corporate headquarters for Fortune 500 companies, large-scale commercial/industrial complexes, distribution centers, data centers, research and laboratory facilities, major shopping centers, as well as specialty asset classes such as hospitality, educational use, professional sports facilities and self-storage.

In addition, Adam frequently represents Choate's private equity clients in connection with their mergers and acquisitions and assists Choate's high net worth clients with their real estate investment needs. His clients include Bain Capital, PTC, JPMorgan, Arbor Financial, Jones Lang LaSalle, and Tribeca Holdings.

Adam has been recognized as a *BTI* Client Service All-Star and ranked in *Chambers USA*.

Focus Areas

Private Equity and M&A

Real Estate

Choate Wealth

Admissions

- Massachusetts

Representative Engagements

- PTC, Inc. in connection with lease for new corporate headquarters at 121 Seaport Boulevard, Boston, Massachusetts and construction of tenant improvements.
- FORMA Therapeutics in connection with new leasing arrangement for new office/laboratory space at The Arsenal on the Charles.
- Leading global private equity firm in connection with corporate headquarters lease and satellite office leases throughout the United States and worldwide, including locations in Chicago, San Francisco, London, and Australia.
- Institutional investor in connection with multi-building data center lease to Fortune 500 company.
- Sophisticated private investors in connection with disposition of major City of Boston Dorchester Ave./Old Colony Ave. development sites.
- Owner of City of Cambridge laboratory building/complex in connection with leasing and landlord-tenant matters.
- United Kingdom-based investor in connection with the acquisition, development, establishment of a mixed-use condominium at 6 Newbury Street, Boston, Massachusetts, with retail portion leased to

Chanel, and handled disposition of all residential and retail units.

- Massachusetts-based insurance company in connection with major urban development.
- United Kingdom-based investor in connection with acquisition and financing of 625 North Michigan Avenue in Chicago, Illinois, including creation of office/retail condominium.
- International real estate developer in connection with financing of its United States retail portfolio, including properties in Boston, San Francisco and New York City.
- United Kingdom-based investor in connection with acquisition and financing of Apple store location in Boston, Massachusetts.
- Major regional supermarket chain in connection with shopping center development and leasing matters.
- Boston-based investor in connection with parcel assemblage, acquisition, development, leasing and disposition of Home Depot location in Southeastern Massachusetts.
- North Shore developer in connection with acquisition and leasing of various town-center retail and office premises to local and national retailers, restaurants and banking institution.
- Closed \$45 million loan, secured by over 125 properties across US and Canada, to national retailer on behalf of institutional lender.
- Assumed primary responsibility for real estate matters in connection with acquisition of land, financing and construction for Bosse Sports & Health Club in Sudbury, Massachusetts.
- Handled series of Greater Boston office property dispositions, with aggregate value of over \$80 million, on behalf of national real estate investment company.
- Massachusetts public instrumentality in connection with acquisition of hospital in Everett, Massachusetts.
- National investment company in connection with acquisition of ten store locations of national sporting goods retailer.

Professional & Community Involvement

- Member of the Massachusetts Real Estate Bar Association
- Member of the Boston Bar Association
- Adjunct professor of "Environmental Law and Policy" in the Political Science Department at Boston College
- Member of the Memorial School Building Committee Manchester-by-the-Sea, Massachusetts