



Chris Henry

PARTNER

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Chris Henry represents private equity sponsors and their portfolio companies, as well as privately-owned businesses and public companies, in mergers and acquisitions, buyouts, growth investments, and joint ventures, as well as in equity and debt financings. Clients rely on his experience in a wide range of industries including technology and software, consumer products, professional services, financial services, and publishing and media.

Chris regularly represents NexPhase Capital, Solamere Capital, Sightway Capital, Two Sigma Investments, and Treville Capital, as well as many of their portfolio companies.

Focus Areas

Private Equity and M&A

Buyouts, Growth
Equity and M&A

Representative Engagements

NexPhase Capital

- Investment in Magic Science Corporation, the health sciences company behind the fast-growing skincare brand Magic Molecule.
- Acquisition of Empower Community Care, a leading global behavioral health enablement platform.
- Sale of Zing Zang, a leading cocktail mix brand in the U.S., to Mizkan America.
- Investment in Insurance Systems, a provider of enterprise software solutions to the property and casualty insurance industry.
- Sale of a controlling interest in Brandt Information Services to Providence Equity Partners.
- Investment in Aztec Software, an educational software company focused on the adult education and workforce training and certification markets.*
- Sale of Popcornopolis, a maker of gourmet popcorn, to Barcel USA, part of Grupo Bimbo, a global leader in the baking industry and snacks.*
- Acquisition of Selerix Systems, Inc., an industry-leading provider of cloud-based benefits administration and employee engagement software.*
- Sale of Insurance Technologies, LLC, a provider of sales and regulatory automation solutions for the insurance and financial services industries, to private equity firm Thomas H. Lee Partners.*
- \$193.5 million sale of Flexible Architecture & Simplified Technology, LLC (“FAST”), a leading software company for the life insurance and annuity industry, to Verisk Analytics, Inc.*
- Acquisition of Surgent Professional Education, a leading provider of continuing professional education and exam preparation courses to accounting, finance and healthcare professionals.*
- Investment in Popcornopolis, a leading manufacturer of premium-quality, ready-to-eat popcorn.*
- Investment in Brandt Information Services, a provider of creative software solutions and marketing

strategies to Parks, Fish & Wildlife agencies to increase outdoors participation and revenue streams.*

- Investment in Insurance Technologies, LLC, a provider of sales and regulatory automation solutions for the insurance and financial services industries.*
- Investment in Flexible Architecture and Simplified Technology (FAST), a leading provider of core software solutions to the life insurance industry.*
- Various add-on acquisitions for portfolio companies Aztec Software, Brandt, Knowfully Learning Group (f/k/a Surgent Professional Education), and FAST.*

Solamere Capital

- Various acquisitions and other matters for portfolio company Vensure Employer Services, a professional employer organization (PEO).*
- Transactions backing “fundless” sponsors on their acquisitions.*
- Various growth equity and other investment transactions.*

Sightway Capital

- Sale of its majority interest in Integrated Specialty Coverages (ISC), a program administrator, building end-to-end insurance products by connecting its broad network of insurance markets and retail/wholesale distribution channel, to KKR & Co. Inc.*
- Various add-on acquisitions for portfolio company ISC.*

Crimson Investment

- Sale of Ameda, a breast pump and infant feeding business, to International Biomedical.*
- Sale of Aqua-Chem, a leader in water purification technologies, to Saur.*
- Sale of Milton Industries, a manufacturer and distributor of tools and accessories used in pneumatic applications.*
- Acquisition of Aqua-Chem, a provider of water purification, water heat transfer, and distribution products to the military, pharmaceuticals, commercial marine, energy, and beverage industries.*
- Various add-on acquisitions and financings for portfolio company Ameda, Inc.*

Asset Management

- Represented Liberty Street Advisors and its affiliates, HRC Portfolio Solutions and HRC Fund Associates, in the sale of assets to Brookfield Asset Management’s Public Securities Group, a leading global alternative asset manager with approximately \$250 billion of assets under management.*
- Represented AMP, an Australian asset management firm, in an investment in United Capital, a US-based private wealth manager.*
- Represented various owners of Queens Oak Advisors, a private wealth management firm, in an asset sale to MAI Capital, an affiliate of Wealth Partners Capital Group.*
- Represented Symmetry Partners and Apella Capital in various acquisitions of private wealth managers.*
- Represented Medalist Partners in a transaction with JMP Credit Advisors, a CLO manager.*

Other Transactions

- Represented Tri-Tech Forensics, Inc., a portfolio company of Point Lookout Capital Partners, in its recent add-on acquisition of SAM Medical.

**Chris handled these transactions prior to joining Choate*

Education & Credentials

- Harvard Law School, JD (1997) *magna cum laude*, Editor, *Journal of Law & Technology*
- Brown University, BA (1994) *magna cum laude*, *Phi Beta Kappa*

Admissions

- Massachusetts
- New York

Clerkships

- Honorable Robert Cowen, U.S. Court of Appeals, Third Circuit, 1997–1998