Daniel P. Riley

PARTNER

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Clients rely on Dan Riley to help them execute their most important corporate transactions, remarking that his familiarity with the complexities of major deals provides them a combination of cutting-edge legal expertise and practical business judgment. He is viewed as a versatile corporate lawyer who counsels clients on a wide range of transactional and corporate law matters, though his practice is primarily focused on private equity and growth equity transactions.

Over the years, Dan has advised on investments and acquisitions on behalf of sophisticated global middle-market investment funds, including BV Investment Partners, Cove Hill Partners, Great Hill Partners, Long Ridge Equity Partners, and Serent Capital, as well as their portfolio companies, like SecureLink, Broadway Technology, RafterOne, and Auvik.

In addition to his practice, Dan is a member of Choate's executive committee.

Recognition

- Acritas Star Lawyer
- Former *Massachusetts Super Lawyers* Rising Star
- *The Legal 500* (2023-2026) | Rising Star (2019-2021)
- *Massachusetts Super Lawyers*

Representative Engagements

- Marlabs, a portfolio company of BV Investment Partners, in its acquisition of INDEAVR, a Swiss-Bulgarian IT engineering firm.
- Hostaway, a leading all-in-one vacation rental software and management system based in Finland with significant operations in Canada, in its $175M strategic growth investment led by PSG.
- BV Investment Partners in its acquisition of Imagenet, LLC, a leading provider of back-office support technology and tech-enabled outsourced services to healthcare plans nationwide.
- BV Investment Partners in its majority investment in SupportNinja, a high-end outsourcing provider of customer and technical support and back-office solutions.
- Long Ridge Equity Partners in an acquisition of Acqueon Technologies, provider of omnichannel customer engagement software.
- BV Investment Partners in the sale of RafterOne, a leading global provider of multi-cloud commerce solutions on the Salesforce Platform, to Interpublic Group of Companies, Inc.
- Great Hill Partners, in connection with the acquisition and merger of Echobot Media Technologies GMBH

Focus Areas

Private Equity and M&A

Buyouts, Growth Equity and M&A

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and Liidio Oy (d/b/a Leadfeeder), both Saas companies specializing in cloud-based sales and marketing intelligence software.

- BV Investment Partners in connection with its acquisition of Marlabs, an end-to-end IT services provider.
- Serent Capital in connection with the acquisition of Collections Acquisition Company, Inc. d/b/a Payliance, Inc.
- CoConstruct, a Serent Capital portfolio company, in connection with its sale to Buildertrend.
- Long Ridge Equity Partners in its acquisition of Broadway Technology's fixed income business.
- Allied Dental, a leading provider of dental services operating within New Jersey, Maryland, and Pennsylvania, in sale to PG Dental Holdings II, LLC, a portfolio company of TriSpan.
- BV Investment Partners in its acquisition of Becklar, LLC.
- Creation Technologies International Inc. in its strategic acquisition of Applied Technical Services.
- BV Investment Partners in its acquisition of Archlynk (formerly Krypt and Novigo).
- Cobepa in its acquisition of Precision Orthopedics And Sports Medicine, LLC, an orthopedic surgery practice serving the greater Maryland area.
- Leading private equity funds in leveraged acquisitions in the software, FinTech, Health IT, data hosting, and other technology industries.
- Multiple public, venture-backed, and founder-backed technology companies in acquisitions by strategic and financial investors.
- Multiple dental service organizations in their acquisitions by private equity funds.
- Multiple international clients in acquisition of U.S.-based engineering and technology companies.
- Clients in sales of their businesses in the healthcare, manufacturing, and wealth management industries.
- Technology companies in initial public offerings of common stock, and represented both issuers and underwriters in follow-on public offerings of common stock and other equity securities.
- Underwriters and investors in debt capital markets transactions totaling several billion dollars for public utility companies.
- Private equity funds in multiple growth equity investments and exit transactions.

Publications and Presentations

- "Platform Transactions and Add-On Acquisitions in PE and VC: Enhancing Growth Strategies through Strategic Integration and Market Expansion," speaker, YPOG PE Legal Conference, June 2025
- "Private equity buyout exits: The rising path for VC-backed companies," speaker, YPOG PE Legal Conference, June 2024
- "Deal Making in the Emerging Markets—Balancing the Risks and Rewards," speaker, American Bar Association (ABA) International Law Section Annual Conference, May 2024
- "Panel Discussion: Middle Market Outlook," moderator, Annual Private Equity Boston Forum, November 2023

Education & Credentials

- University of Pennsylvania Law School, JD (2008) *magna cum laude, Order of the Coif*
- Pennsylvania State University, BS (1999) *Computer Science*

Admissions

- Massachusetts