



Mark A. DeFeo

CO-CHAIR, PRIVATE EQUITY AND M&A

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Mark DeFeo, Co-Chair of Choate's Private Equity and M&A Group, helps private equity funds to successfully complete buy-outs, growth equity financings, exits, and other significant transactions. Mark is regarded as a trusted advisor to clients throughout the lifecycle of their investments, adept at handling the acquisition or equity investment on the front-end of a transaction and the exit on the back-end. Mark provides further value to clients by helping in the advancement of the business as it grows through add-on acquisitions, equity financings, and other significant inflection points, while also serving as outside general counsel for the portfolio companies.

Mark also counsels portfolio companies, search funds and family offices on complex M&A and general corporate matters.

Mark has worked on transactions in a variety of sectors, including software, tech-enabled services, cybersecurity, healthcare IT, financial services, consulting, and business services.

Focus Areas

Private Equity and M&A

Buyouts, Growth
Equity and M&A

Admissions

- Massachusetts
- U.S. District Court, Massachusetts

Representative Engagements

- Dundon Capital Partners in various pickleball-related transactions, including PPA Tour's merger with Major League Pickleball.
- BV Investment Partners in numerous acquisitions and related add-ons in the business services, security and software industries.
- Century Equity Partners in the acquisition and sale of insurance technology solution providers.
- Cove Hill Partners in acquisitions, spin-out and recap transactions.
- Mainsail Partners in several software and technology platform-focused acquisitions and exits.
- Riverside Partners in various acquisitions and sales in the SaaS, business services, and healthcare technology industries.
- Serent Capital in several acquisitions, growth equity transactions and exits in healthcare IT and services, software and tech-enabled services.
- Summit Partners in a number of growth equity financings in healthcare and e-commerce, as well as the sale of healthcare IT company to private equity buyer.
- Sunstone Partners in multiple platform acquisitions, add-on transactions and roll-up strategies across

cybersecurity, healthcare services and tech-enabled services.

- Sverica Capital in multiple acquisitions of software-focused companies.

Professional & Community Involvement

- Member of the Boston Bar Association