

Mark D. Silva

PARTNER

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Mark Silva advises financial institutions and corporate borrowers on all matters related to financings. Known for his creative yet measured approach to complex transactions, Mark assists clients with international debt financings, debt workouts and restructurings, asset-based credit facilities, second-lien and split-lien credit facilities, leveraged acquisitions, retail finance, multinational credit facilities, and intercreditor arrangements. Mark works with a wide range of clients but has particularly deep experience in the retail, biotechnology, healthcare, life sciences, manufacturing, and financial services industries.

Mark is a member of Choate's Executive Committee.

Recognition

- Chambers USA (2017-2024)
- Commercial Finance Association "40 Under 40" Award (2016)
- IFLR1000 Notable Practitioner: Banking
- · Business Today "Top 10 Banking and Finance Legal Influencers in Massachusetts 2023"

Representative Engagements

- Leading commercial financial institution as administrative agent, for a syndicate of lenders, in connection with a \$45 million secured asset-based credit facility to a tool and equipment retailer.
- Leading international bank as administrative agent in connection with an amendment and restatement to an existing \$325 million asset-based revolver credit facility to a leading solutions provider for the education industry.
- Leading international bank as agent, for a syndicate of lenders, in connection with a \$3.6 billion multicurrency, cross-border senior secured credit facility to a specialty biopharmaceutical company.
- Leading international bank as administrative agent, for a syndicate of lenders, in connection with \$2.5 billion unsecured senior credit facilities to a healthcare technology company.
- Leading international bank as administrative agent, for a syndicate of lenders, in connection with a \$3.1 billion senior secured asset-based credit facility to a leading drugstore chain.
- Portfolio retail companies of a consortium of private equity sponsors, in connection with \$2.775 billion of senior secured asset-based credit facilities.
- Leading international bank as administrative agent, for a syndicate of lenders, in connection with a \$1.5 billion unsecured senior credit facility to a public university.

Focus Areas

Finance and Restructuring

Asset-Based Lending Restructuring and Bankruptcy

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- Leading international bank as administrative agent, for a syndicate of lenders, in connection with a \$900 million unsecured senior credit facility to a healthcare technology company.
- Leading international bank as administrative agent, for a syndicate of lenders, in connection with a \$1.6 billion senior secured asset-based credit facility to a leading jewelry retailer.
- Leading international bank as administrative agent in a \$190 million multicurrency, cross-border senior secured credit facility to an integrated specialty paper company, in connection with a dividendrecapitalization.
- Leading international bank as administrative agent, for a syndicate of lenders, in connection with a \$225 million senior secured asset-based credit facility to an apparel retail company.
- Leading commercial financial institution as agent and lender in a \$50 million FILO term loan facility to a specialty retailer.
- Leading international bank as administrative agent, for a syndicate of lenders, in connection with an
 out-of-court restructuring of an \$80 million senior secured asset-based credit facility to an apparel
 retail company.
- Leading international bank as administrative agent, for a syndicate of lenders, in connection with a \$225
 million senior secured asset-based credit facility to a marine products retailer and wholesaler, in
 connection with the acquisition of the borrower by a private equity sponsor.
- Leading international bank as administrative agent, for a syndicate of lenders, in connection with a \$140 million senior secured asset-based credit facility to a privately held liquor retailer and wholesaler.
- Leading international bank as administrative agent in a \$150 million senior secured credit facility to a
 practice management company and certain of its affiliates, in connection with a minority acquisition by
 a private equity sponsor.
- Leading international bank as administrative agent, for a syndicate of lenders, in connection with a \$300
 million senior secured asset-based credit facility to an apparel retailer and subsequent bankruptcy
 proceedings.
- Leading international bank as administrative agent in a \$750 million multicurrency, cross-border senior credit facility to public clinical research and development company and certain of its subsidiaries.
- Leading commercial financial institution as agent and lender in a \$35 million FILO term loan facility to a specialty retailer.
- Leading international bank as administrative agent in a \$147.5 million senior secured multicurrency, cross-border credit facility to a surgical products manufacturer.
- Leading international bank as administrative agent, for a syndicate of lenders, in connection with a \$235 million senior secured asset-based credit facility to a privately held grocery store chain.

Publications and Presentations

 "Lender on Lender Violence Turns Up the Heat," panelist, SFNet Asset-Based Capital Conference, February 2025

Education & Credentials

- Boston College Law School, JD (2005)
- State University of New York at Buffalo, BA (2000)

Admissions

Massachusetts