



# Matt Mortensen

PRINCIPAL

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Matt Mortensen represents owners, developers, and investors in connection with the acquisition, disposition, and development of office, laboratory, retail, industrial, and luxury residential real estate. Matt also has significant experience representing clients in commercial leasing matters and complex financing transactions secured by real estate. Matt frequently represents Choate's private equity clients in connection with their mergers and acquisitions and assists Choate's high net worth clients with their real estate investment needs.

## Representative Engagements

- Next-generation data center and colocation provider in the negotiation of a long-term, \$800 million colocation agreement with a global infrastructure and cloud services provider, along with related agreements.
- U.S. banking institution in providing a \$150 million credit facility to a MLB franchise secured by real estate interests in a MLB stadium.
- Real estate developer in the financing and \$142.5 million acquisition of a highly desired property in Somerville, MA.
- Commercial finance company in a \$130 million term loan secured by leasehold interests of a West Coast based grocery chain.
- Represented a private equity platform in acquisitions and leasebacks/services agreements for data centers and digital infrastructure projects across the United States, representing approximately \$250 million in purchase price and over \$300 million in revenues.
- Real estate investment firm in the acquisition of multiple industrial and last-mile-logistics properties along the Eastern Seaboard totaling more than \$50 million.
- Equity investor in connection with the acquisition of a \$46 million mixed-use property in downtown Washington, D.C.
- Equity investor in connection with the acquisition of a \$42 million office building in Scottsdale, AZ.
- Real estate developer in the acquisition of a \$40 million portfolio of properties on Boston's Newbury Street.
- Sale of a boutique hotel in Freeport, ME for \$21 million.
- Real estate developer in the sale of industrial property in Woburn, MA for \$16 million.
- Real estate developer in the financing and \$20 million acquisition of a marquee mixed-use building in Boston's Copley Square.
- Sale of premier river-front properties in Needham, MA for \$18 million.

## Focus Areas

Private Equity and M&A

Real Estate

- International pharmaceutical company in the acquisition of key manufacturing facilities totaling more than \$15 million.
- Family office in a \$12 million construction loan for the rehabilitation of a historic hotel.
- Public pharmaceutical company in multiple office and lab leasing transactions in Boston and the San Francisco Bay area.
- Public convenience store and gas station operator in over 50 retail leases nationwide.

#### Professional & Community Involvement

- Member of the Massachusetts Real Estate Bar Association
- Member of the Real Estate Finance Association
- Member of NAIOP
- Member of the Boston Bar Association

#### Education & Credentials

- Boston College Law School, JD (2018)
- University of Utah, HBA (2015)
- University of Utah, BS (2015)

#### Admissions

- Massachusetts
- New Hampshire