

Rees M. Hawkins

PARTNER

617-248-4777 rhawkins@choate.com

Rees Hawkins has extensive experience representing private equity and growth equity funds in a broad range of corporate transactions, including mergers, acquisitions, leveraged buyouts, and cross-border transactions. Additionally, he advises founder-backed and sponsor-backed portfolio companies on financing transactions, equity matters and dispositions. Rees works with companies in a variety of industries, including software, technology and healthcare, and regularly represents growth companies at all stages of the business lifecycle.

Recognition

- *The M&A Advisor* 40 Under 40 Award winner
- *Massachusetts Super Lawyers* Rising Star (2010-2019)
- *Massachusetts Super Lawyers*

Representative Engagements

Private Equity / Growth Equity

- Represented sponsor in investment in dental services organization.
- Represented **Summit Partners** in its investments and sales of eClinical Solutions (clinical data management), Executive Health International (employer-based preventative healthcare), among others.
- Represented **Guidepost Growth Equity** in its investments in and sales of ActiveViam (data analytics) and Traction on Demand (Salesforce consulting) and investments in Class Wallet (payment systems), Innovative (cloud consulting and services), Shibumi.com (portfolio management software), Intellum (learning management software) and Kaizen (compliance and regulatory reporting).
- Represented **Sunstone Partners** in its investments in Stova (conference registration software) and vCheck Global (background checks) and investment in, acquisitions by and divestiture of Thirdera (ServiceNow consulting services).
- Represented **Silversmith Capital** in its investments in and sales of Centauri Health Solutions (healthcare IT), PDFTron Systems (PDF developer tools), and Absorb Software (learning management system), and investments in Impact Radius (digital marketing solutions), Digital Map Products (location intelligence solutions), ActiveCampaign (marketing automation software) and RedAwning (rental booking technology), Validity (Sales & marketing Software) and Net Health (EHR Software and Healthcare Analytics).
- Represented **Novacap**, a Canadian private equity firm in investment in multiple data center platforms

Focus Areas

- Finance and Restructuring
  - Independent Directors & Special Committees
- Private Equity and M&A
  - Buyouts, Growth Equity and M&A
  - Data Centers and Digital Infrastructure
  - Life Sciences and Technology

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and add-on acquisitions.

- Represented **Spectrum Equity** in its investments in and divestitures of Definitive Healthcare (healthcare IT), Extreme Reach (digital advertising solutions), HealthMEDX (healthcare IT), Net Health (healthcare IT) and Tenstreet (driver recruitment software).
- Represented **Copley Equity Partners** in its investments in Capital Premium Finance (insurance premium financing) Cartessa Aesthetics (aesthetic technology), LJB Inc. (civil and structural engineering), Roof Depot (roofing services) and OBR Tower Cooling (cooling towers).
- Represented **Symmetric Capital** in its investments in and divestitures of BioRx (specialty pharmacy), Complete Innovations (fleet tracking software), Mathnasium (math tutoring services), Preventure (wellness solutions), School Improvement Network (online educator content) and Gryphon Networks (sales performance software).

Technology M&A

- Represented AI consulting firm in the sale to a PE-backed strategic investor.
- Represented Braintree Payment Solutions/Venmo in its $800 million sale to PayPal.
- Represented Apryse Software Corp., a portfolio company of Silversmith Capital and Thoma Bravo, in more than seven add-on acquisitions.
- Represented Tenstreet in its majority growth investment from Providence Equity.
- Represented Absorb Software in its sale to Welsh Carson.
- Represented Centauri Health Solutions in its majority investment from Abry Partners.
- Represented NetHealth in its sale to The Carlyle Group.
- Represented Kapa Biosystems in its $445 million sale to Roche Diagnostics.
- Represented iPay Technologies in its $300 million sale to Jack Henry.
- Represented Vera Whole Health in its majority investment from Clayton, Dubilier & Rice.
- Represented PR Wireless in its sale to Sprint.

Cross-Border M&A

- Represented Auction Technology Group (LSE: ATG) in its acquisitions of LiveAuctioneers, Auction Mobility and Vintage Software.
- Represented Thirdera in its acquisitions of Appoxio (Canada), Service Line Solutions (Australia), Cerna (US) and Silverstorm (Spain).
- Represented Apryse (fka PDFTron) in its acquisitions in England, Canada, Austria, Germany and New Zealand.
- Represented Syntax Systems (Canada) in its acquisition of Freudenberg IT (Germany, Mexico, China).
- Represented Greencore (LSE: GNC.L) in its acquisition of On a Roll Sales, Marketfare Foods, H.C Schau, Lettieri's, and Gretchen's Shoe Box Express.

Publications and Presentations

- "How to Hit a Homer with a VC," *co-author, Business & Finance.*
- "Not 'If,' but 'When' and 'How': A Look at Existing De Facto Multidisciplinary Practices and What They Can Teach Us About the Ongoing Debate," *author, North Carolina Law Review.*

Professional & Community Involvement

- Corporate pro bono work for the Center for Women & Enterprise

Education & Credentials

- University of North Carolina School of Law, JD (2005) *with honors*

- Lehigh University, BA (2002) *cum laude, Phi Beta Kappa*

Admissions

- Massachusetts