Sean M. Small

PARTNER

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Sean Small represents private equity funds and their portfolio companies in a wide range of transactional matters, including mergers and acquisitions, equity investments, capital raising, dispositions, and cross-border transactions. He also advises institutional investors and management teams in negotiating and structuring leveraged buyouts and recapitalizations.

Additionally, Sean provides counsel on general corporate matters and governance issues for public and private companies.

Focus Areas

Private Equity and M&A

- Buyouts, Growth Equity and M&A

Representative Engagements

- Sverica Capital Management in its strategic growth investment in Atrium, a leading AI-native consulting and data transformation partner for Salesforce and Snowflake.
- New Heritage Capital in its majority investment in Brilliant, a global provider of impactful corporate gifting and branded merchandise solutions.
- Long Ridge Equity Partners in its £100M growth investment in QX Global Group, one of world's fastest-growing business process management companies.
- Sunstone Partners in its investment in Accuhealth, a leading healthcare technology company.
- New Heritage Capital and its portfolio company, Carnegie, in the sale of Carnegie to Shamrock Capital, a Los Angeles-based investment firm.
- New Heritage Capital and its portfolio company, Revela Foods, in the sale of Revela to Archer Daniels Midland, a Fortune 50 company.
- Enhanced Healthcare Partners and its portfolio company Hallmark Health Care Solutions in connection with a significant investment by Summit Partners.
- Sunstone Partners in its growth equity investment in the merger of its portfolio company 66degrees, a Google Cloud Premier Partner, and Pandera Systems.
- Sverica Capital Management in its strategic growth investment in Omeda, the leading software-as-a-service audience relationship management platform built for media professionals.
- Spectrum Equity in its majority investment alongside TPG's Rise Fund into Presence, the leading provider of teletherapy and software for special education and mental health providers in K-12 schools.
- Phoenix Tower International, a global tower company owned by Blackstone, in multiple tower acquisitions and financings in the United States, Latin America, and South America.
- Summit Partners in its growth equity investment in Hairstory, the unconventional haircare brand that helped to create the sustainable, non-detergent cleansing category.

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- Sunstone Partners and its portfolio company, 66degrees, a Google Cloud Premier Partner, in its merger with Qwinix Technologies, a cloud-native consultancy.
- Sverica Capital and its portfolio company in the sale of 7Summits, a leading Salesforce digital solutions consultancy, to IBM.
- Riverside Partners in its investment in Syner-G Pharma Consulting, LLC.
- TA Associates in its acquisition of Proxibid, Inc., an online marketplace for connecting buyers and sellers across North America, and acted as US counsel in its concurrent acquisition of Auction Technology Group (ATG), a leading online platform for auctions across Europe and the United States.

Education & Credentials

- Northeastern University School of Law, JD (2014)
- Skidmore College, BA (2002)

Admissions

- Massachusetts