



Stephen O. Meredith

SENIOR COUNSEL

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For more than 30 years, clients have hired Steve Meredith for his seasoned legal acumen, strong business instincts, and his ability to frame a transaction's complex architecture while appropriately analyzing its risk – earning him a place as an extension of his clients' core teams. Steve led teams of lawyers in nine and ten figure domestic and cross-border transactions for companies, management teams, and investors. His experience includes private equity, M&A, venture capital, corporate governance, joint ventures, restructurings, and pre-litigation strategy.

Founder and owner/operator of radio stations in his native Iowa, Steve has a deep and intimate understanding of the issues facing businesses and their investors. A respected mentor across the private equity industry, he served as the Talent Partner for Choate's transactional associates. Steve's clients have included pioneers in the communications, data center, telecommunications, and technology infrastructure industries. On the fund sponsor side, he has advised some of the country's leading private equity and VC firms, including, among others, Great Hill Partners, M/C Partners, Columbia Capital, Spectrum Equity, and Greenspring Capital, as well as many of their portfolio companies.

Focus Areas

Private Equity and M&A

Buyouts, Growth
Equity and M&A

Life Sciences and
Technology

Admissions

- Massachusetts
- Rhode Island

Representative Engagements

- Great Hill Partners in the \$1.8 billion sale of Brazilian data center company Ascenty to Digital Realty (NYSE: DLR).
- Columbia Capital in its investment to fund the acquisition of Teraco Data Environments, Africa's leading provider of co-location data center infrastructure.
- Locus Robotics Corp. in its spin-off transaction and equity financings.
- Canara, Inc. in its acquisition of Capital Power Group, a provider of data center solutions.
- A consortium of US and international private equity investors in a tender offer to acquire a controlling interest in euNetworks Group Limited (SGX: H23.SI), a publicly held Singapore company engaged in the ownership and operation of fiber optic networks throughout Europe, and in the subsequent sale of the company to Stonepeak Infrastructure Partners.
- JAB Wireless, Inc., the largest provider of fixed wireless broadband services in the U.S., in a series of recapitalization financings and change of control transactions.

- Columbia Capital and Greenspring Associates in the sale of data center operator Cologix to Stonepeak Infrastructure Partners.
- Great Hill Partners and its data center portfolio company, Latisys, in the \$675 million sale of Latisys to Zayo Group Holdings, Inc. (NYSE: ZAYO).
- ABRY Partners in its \$1.2 billion acquisition of RCN Corporation (NASDAQ: RCNI).
- Great Hill Partners in its acquisition of EvolveIP Holdings.
- GTS Central Europe and its consortium of private equity investors in its €546 million sale to Deutsche Telekom AG (DTE:GR).
- Spectrum Equity Investors in the \$272.5 million sale of Choice Cable TV of Puerto Rico to an affiliate of Liberty Global (NASDAQ: LBTYA, LBTYB and LBTYK).
- M/C Partners and Columbia Capital in their joint venture with Warner Bros. Studios to form Hollywood film production company Legendary Pictures.
- The private equity investor group in the \$250 million first round financing of XM Satellite Radio.

Professional & Community Involvement

- Founder and owner of Radio Stations KSOM-FM and KSWI-FM in his home state of Iowa.
- Foundation Trustee of Bradley Hospital, the first hospital, education and research center devoted exclusively to child and adolescent mental health.